## By any measure, 2016 was a remarkable year.

Yet, however turbulent the headlines, and whatever the potential distractions – including the summer's Euro 2016 tournament and Rio Olympic Games, in which Team GB finished second in the medals table – cinemagoing once again proved to be a robust escape from it all.

With 1% of the world's population, the UK accounted for 5% of world cinema box-office receipts and 21% of box-office receipts in Europe.

## Overview: An intensely competitive, buoyant, dynamic marketplace

The *range* of attractive film releases, spread throughout the year and brought persuasively to market, meant that the huge, resilient cinema box-office again topped £1.3 billion (including around a quarter of a billion pounds of VAT).

No fewer than *12* of 2016's releases grossed more than £30 million at the box-office, vs. 8 in 2015.

The top 11 film releases of 2016 are placed in the UK's all-time top 100 hits (as at 5 January 2017).

In the UK, business in 2016 finished broadly level-pegging with 2015, which had posted a new box-office record with the 4<sup>th</sup> highest number of cinema visits in the multiplex era (i.e. since the mid-1980s). 2016's UK admissions total of 168.25m is the 8<sup>th</sup> highest in the 21<sup>st</sup> century to date, broadly maintaining the welcome buoyancy of recent years despite a year-on-year dip of 2.1%. But exactly what appealed to audiences, and to what extent, was as tough to predict as ever.



Human, Nature: A fresh modern take on Edgar Rice Burroughs' century-old story of a boy raised by apes after his parents' death in Africa. The Legend of Tarzan had its European premiere in London's Leicester Square on 5 July. It was a British-made adventure, filmed largely at Leavesden Studios by director David Yates, whose Fantastic Beasts and Where to Find Them opened four months later (see page 31). Alexander Skarsgård starred as Tarzan/John Clayton alongside Margot Robbie as his wife Jane. Samuel L Jackson and Christoph Waltz. 2016 was a break-out year for Margot Robbie, who was also seen in Suicide Sauad, Whiskey Tango Foxtrot and, briefly, The Big Short. Alexander Skarsgård himself starred as a corrupt cop in another, very different. 2016 release, the latest comedy from London-born writer / director John Michael McDonagh, War on Everyone (below).



Warner Bros.



## Release markets for UK film distributors as rights-holders

Cinema admissions (number of visits)	2016	2015
UK	168,259,894 (average 3.25m per week)	171,930,400
Republic of Ireland	15,782,328	15,172,461
Malta	651,674	676,217
Total admissions	184,693,896	187,779,078
Gross box-office receipts (value of ticket sales in sterling)	<b>2016</b> (53 weeks)	<b>2015</b> (52 weeks)
UK	£1,246,593,601	£1,235,544,731
Republic of Ireland	£91,177,680	£76,166,223
Malta	£4,075,771	£4,009,305
Total box-office	£1,341,847,052	£1,315,720,259





Lionsgate

## Market dynamics

Cinemagoing is *product-driven*, as ever, depending largely on the films available and the extent to which they connect with audiences. Box-office revenues self-evidently flow in as distributors' campaigns roll out and films open on screens.

Cinema audiences engage with *characters* and *stories* (generally more so, today, than 'stars'), so *properties*, especially those with the potential to develop as franchises, are all-important. As you can see in the chart on page 32 (and as is typically the case), most of the year's top releases were part of pre-existing franchises or familiar media properties.

Audiences also crave premium *experiences*, both for personal fulfilment and to share with others. In 2016 the average weekly spend on cinema tickets in the UK/Ireland was  $\pounds 25$ m, but ranged widely, according to the available film choice, between a low of  $\pounds 12.9$ m and a high of almost four times as much,  $\pounds 48.6$ m (see page 58).

*Market development:* The box-office for the top 40 films in 2016 (out of 900 releases) was greater than the *entire* UK/Ireland box-office (all 505 releases) back in 2006.

In 2016, the BBFC classified more films for theatrical release than in any other year of the last half-century.

Brilliantly executed: British stars Idris Elba and Jason Statham led the casts of high-octane contemporary thrillers – Idris Elba in *Bastille Day* as a CIA agent ensnared with Richard Madden's pickpocket in Paris on what develops into a dangerous case of high-level corruption; Jason Statham reprising one of his signature action roles in *Mechanic: Resurrection* with Jessica Alba and Tommy Lee Jones on magnificent locations in Rio, Sydney, the Balkans and Bangkok. In addition to appearing on screen in *Bastille Day, 100 Streets* and *Star Trek Beyond*, Idris Elba participated in three further 2016 releases, voicing different animal characters in *Zootropolis, The Jungle Book* and *Finding Dory.*